



Training With Stakeholders
Applying EU Addiction Research



Tailored Digital Health Interventions

Hein de Vries, Professor Health Communication

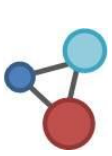
Kei Long Cheung, Research Fellow Digital Health Interventions

Maastricht University

Wednesday 25th October 2017

Session 18 Room 1.06

14.30-16.00

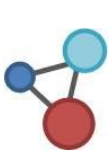


Structure

- Presentation: 30 minutes
 - Hein de Vries
- Demonstration: 15 minutes
 - Kei Long Cheung
- Training: developing tailored messages: 45 minutes
 - Group

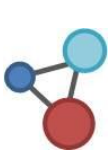


E HEALTH FOR BRASSO!!



Background

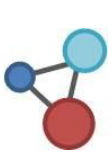
- Experience with developing:
 - eHealth programs?
 - Computer tailored programs?
 - Applying social cognitive models?



eHealth effective??

- eHealth & web based interventions
 - Using Internet will change the world.....Magic buzz words.....
 - Will a car run without a good engine?
 - eHealth; mHealth; dHealth
- eHealth effectiveness is dependent on sound health communication models
 - Everybody can make public health messages
 - Who can make effective public health messages?
- Computer tailoring:
 - A way to make health communication more personalized and (cost) effective

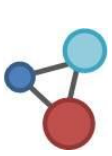




Computer Tailoring

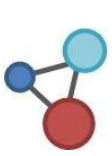
- General folder:
 - General information
 - Some elements may not be relevant for the receiver
- Computerized tailored information (De Vries & Brug, 1999)
 - Information adapted to the characteristics of the receiver
 - All elements are relevant for the receiver
 - Using computers and questionnaires advices to large populations
- Advantages of Computer Tailored Technology
 - Highly individualized feedback for many people
 - Large populations
 - More attractive and better processing of information
 - Effective and Cost effective



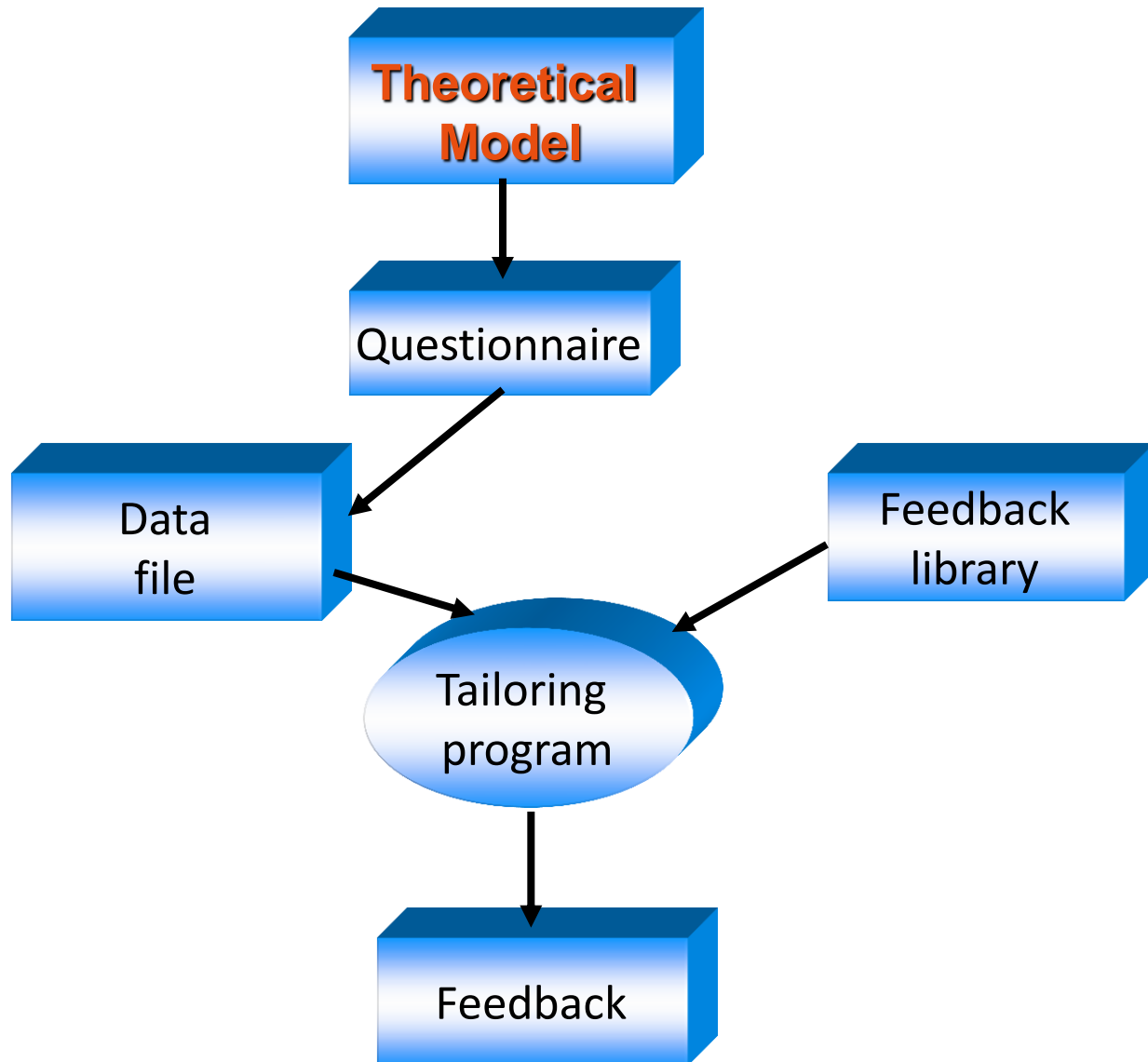


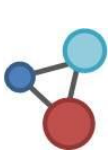
Targeting or Tailoring

- Targeting:
 - market segmentation
 - which segment or group to reach? (Peppers and Rogers, 1993)
 - You want to reach one particular group
 - male adolescents aged 15-18 years
 - Messages are the same for that segment
- Tailoring
 - Based on principles to assess relevant individual characteristics
 - Aimed at reaching a large set of persons
 - Each (set of) message is different

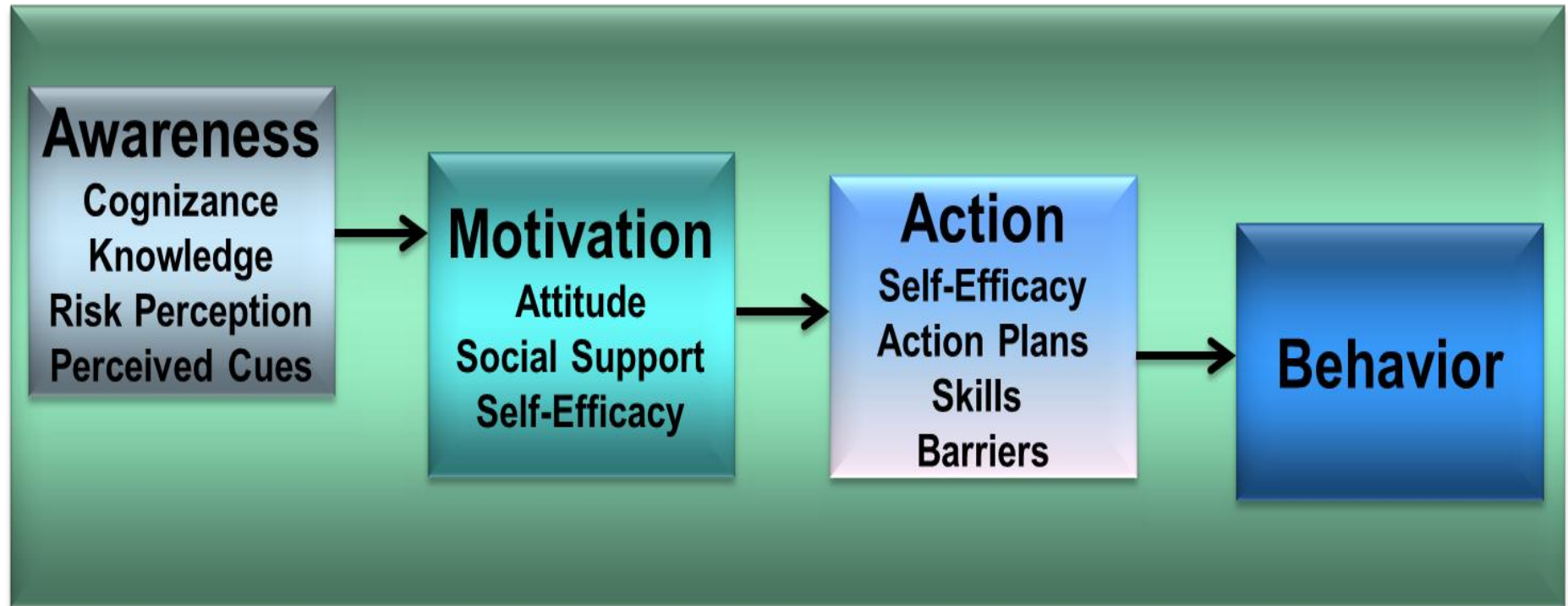


The Computer Tailoring Process

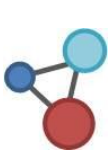




The Integrated Change Model



The I-Change Model (De Vries, 2003; 2017) simplified



Algorithms

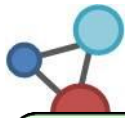
```
IF (OVVOYDAG = 8) THEN OVVOYDAG := 0
PROCEDURE P090_PLAATS_CODE
(CODE : STRING);
PROCEDURE P094
BEGIN
    SELECTCH.ADVCODE [T] := ' ';
    T := T-1;
EN;
PROCEDURE P100_VERWERK_BLOK1
BEGIN
    WITH RESPONSH DO
        BEGIN
            IF ((SEXE = 1) AND (NVV) > 26)
            OR ((SEXE =2) AND (NVV) > 23))
                P090_PLAATS-CODE ('A1010')
            ELSE
                P090_PLAATS_CODE ('A1012');
```

Tailoring
program

The screenshot shows a web browser window with the URL https://www.tailorbuilder.com/cgi-bin/main_login.pl. The page features the "TailorBuilder v2" logo at the top. Below the logo, there is a login form with the following elements:

- Labels "Loginnaam:" and "Wachtwoord:" next to input fields.
- Radio buttons for language selection: "Nederlands" (selected) and "English".
- A "Login" button.

At the bottom of the page, it says "Ontwikkeld door: OverNite Software Europe BV" and includes links for "disclaimer" and "contact". The Windows taskbar at the bottom shows the time as 15:03.



Structure Personalized eHealth

1. Assessment of name, socio-demographic variables (age, gender, other relevant Factors), and health risk behaviors and motivation for adopting healthy behavior

Health Risk Behavior Feedback

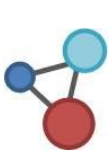
2. Assessment of reasons for health risk behavior:
-awareness, risk perceptions, attitudes, social influences, self-efficacy

Motivational Feedback

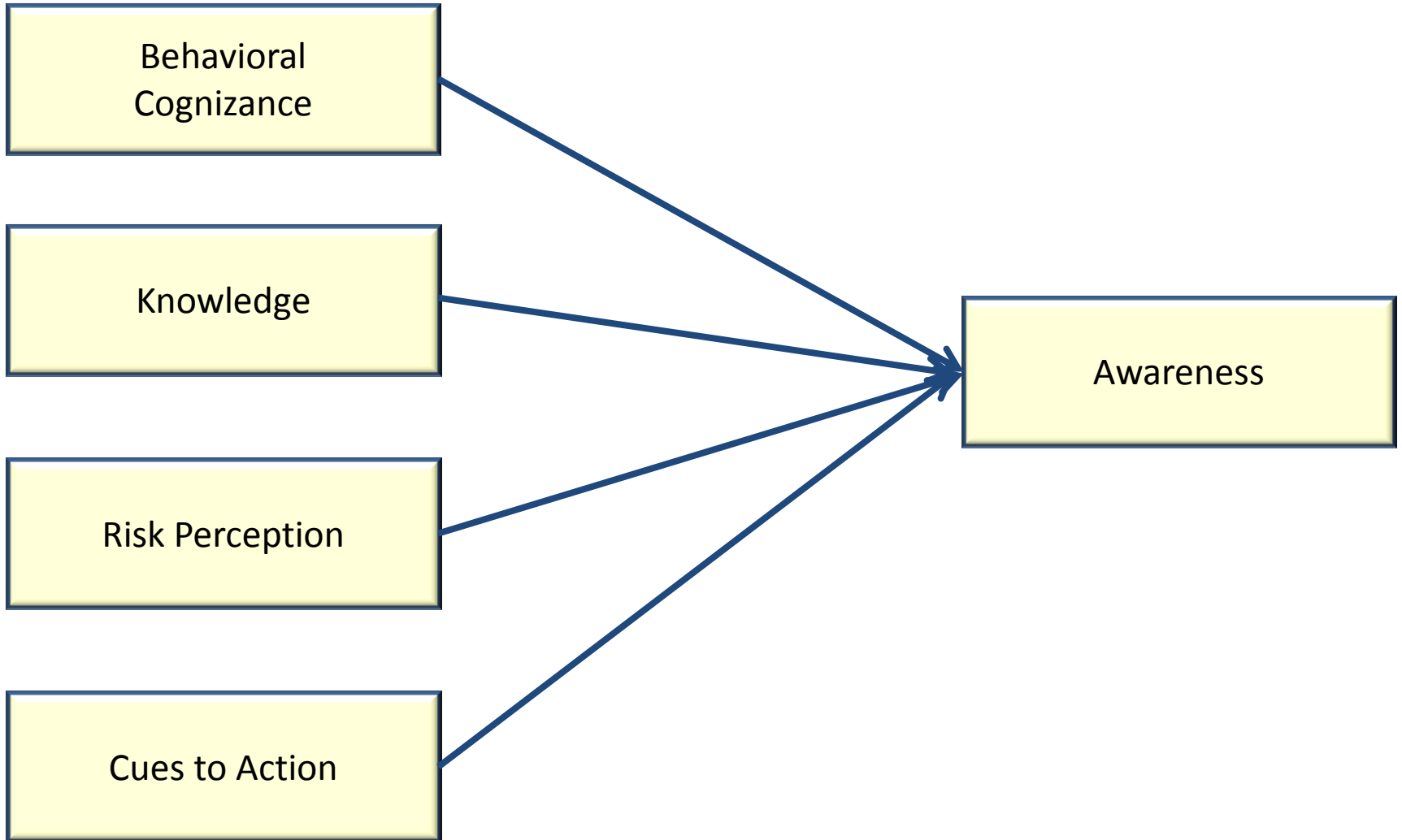
3. Assessment of goals and action plans:
-action plan, preparatory plan, coping plan

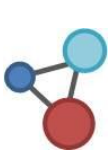
Feedback on goal and plans

Optional: repetition later of 1, 2, 3 or combination



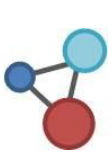
Determinants Awareness





Awareness

- Cognizance
 - Dear Maria,
 - In your questionnaire you said that you think that you are not drinking too much alcohol.
 - The data on your alcohol consumption, however, show that you are drinking 3 glasses of alcohol during the week and 6 glasses on Fridays, Saturdays and Sundays.
 - Did you know that the Dutch recommendations are to drink not more than one glass per day?



Cognizance via Behavior Feedback

- Dear Hein,
 - From your responses on our behavior questions, we have now calculated how you are doing with regard to the following health behaviors. Let's have a look!
 - The green traffic light means that you are meeting the Dutch recommendations for this behavior.
 - The orange traffic light means that you almost meet the Dutch recommendation. Yet, some improvement would be wonderful for you.
 - The red traffic light means that you are not meeting our national public health recommendations. In this case it is recommended to change this behavior into a more healthy pattern.

Smoking



Alcohol



Fruits

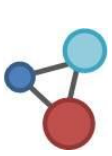


Vegetable

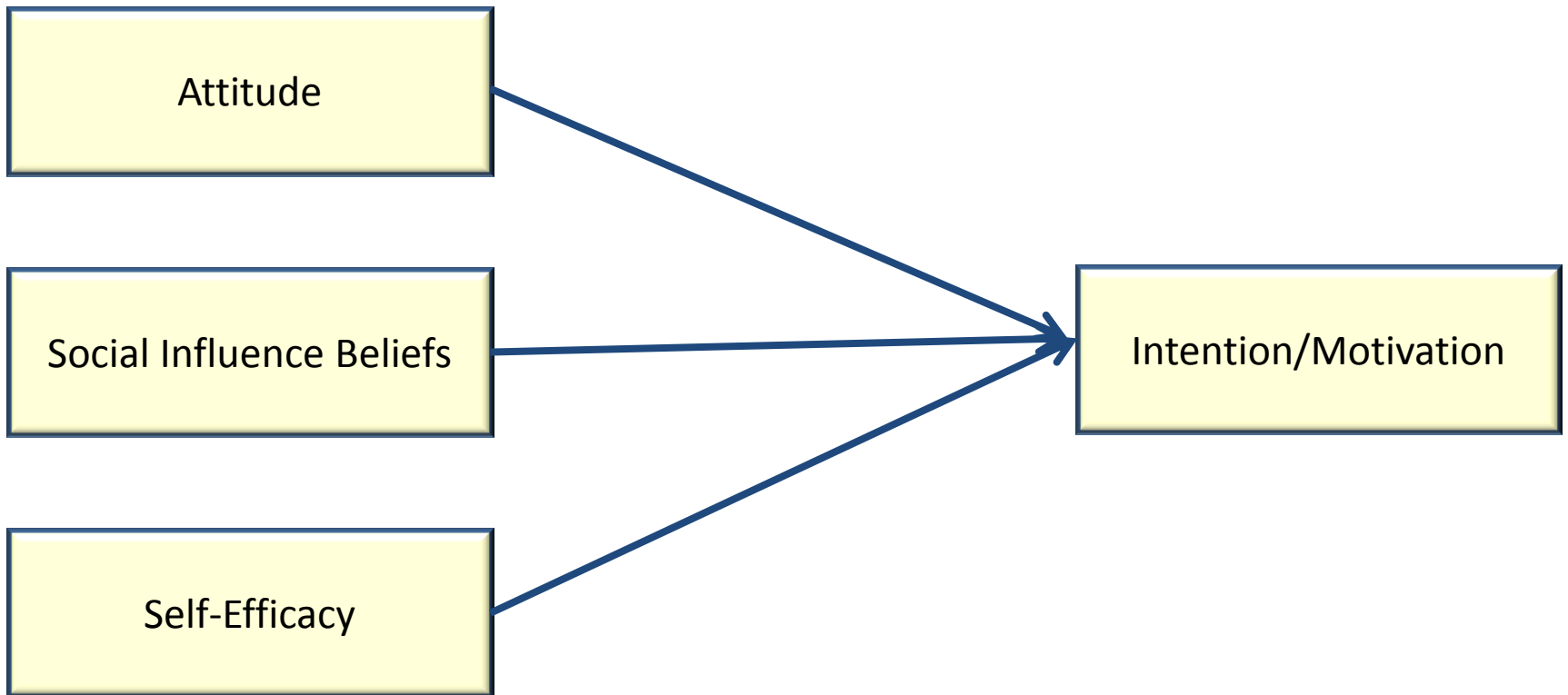


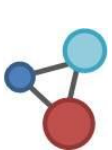
Activity





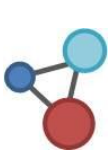
Determinants Motivation



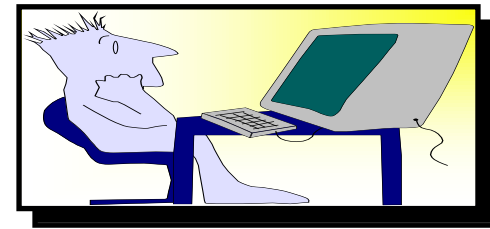


Attitude: social advantages smoking for adolescents

- Imagine 1 item is about smoking and getting friends
 - A: agree
 - B: neutral
 - C: disagree
- A. Message A could be:
 - Dear John, you said that smoking will help to get friends. There are more people that hold the same idea. However, in practice smoking actually does not help to get friends. In reality people choose their friends because of their personal qualities, and smoking is mostly not a selection item.
- Message C could be:
 - Dear John, you said that smoking will not help to get friends. Indeed, you are very right! While some people state this, in practice smoking has not to be shown to help to get friends. In reality people choose their friends because of their personal qualities, and smoking is mostly not a selection item.



Low Self-efficacy



- I find it not to smoke when being offered a cigarette
 - A. Easy
 - B. Somewhat difficult
 - C. Difficult
- Dear John, _____
- In your questionnaire you said that you find it difficult not to smoke when offered a cigarette.
- We hear this more often. It can be quite challenging to say yes, just to try out, or to get rid of the pressure. Many smokers may otherwise keep on trying.
- So, you may find it helpful to look at the box below where we indicate some ways how you still can say no. You may already tried them.
- You may even have some other strategies that we did not mention that work even better for you.
- Anyway, you may find it interesting to have a look! Hopefully some of them may help you to say no and to make you feel more confident!
- You will see, by the way, that once you have said no, it is often not that difficult after all and that smokers will _____ respect your opinion. You probably will be able to manage to say know!!

Personalization

Repetition of answer

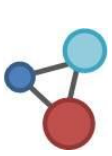
Empathy

Self-efficacy enhancing

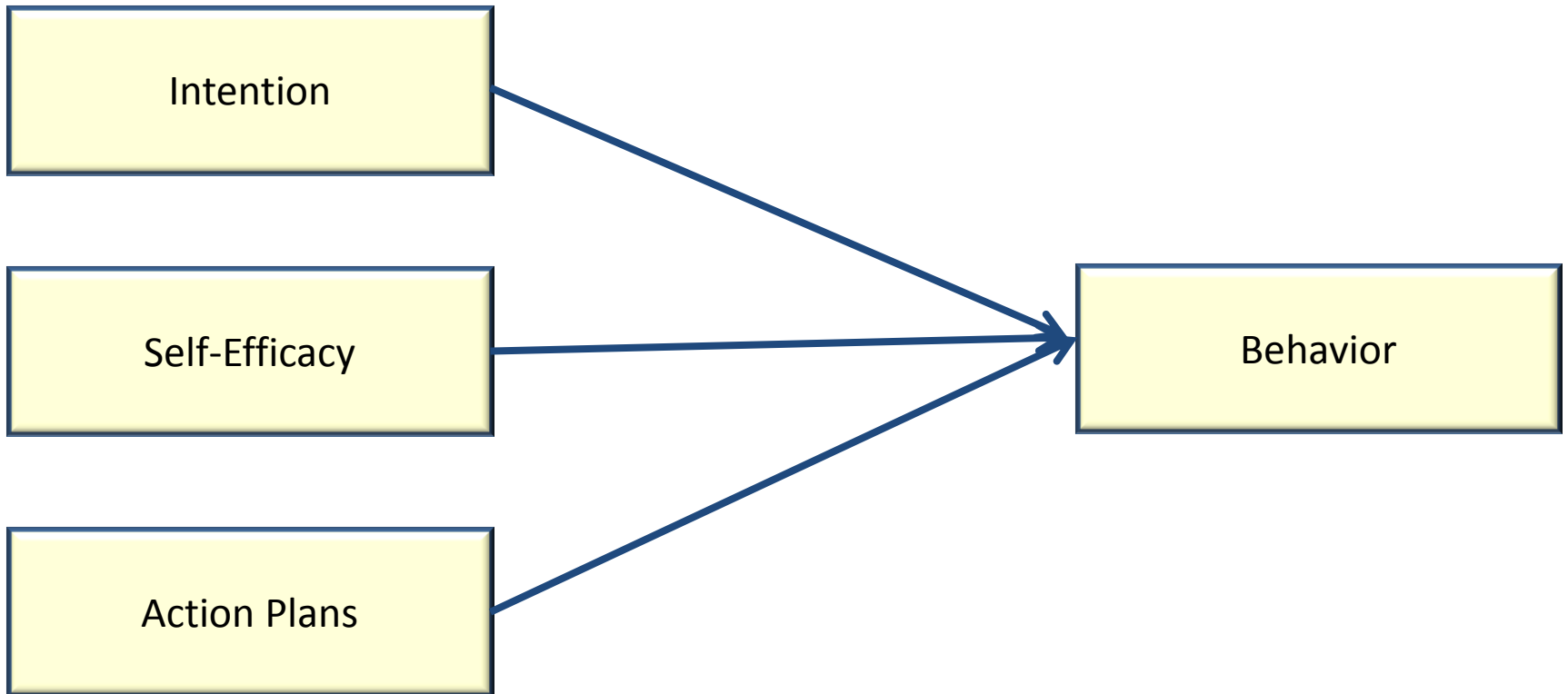
Prompt own resources

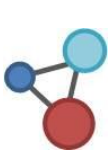
Prompting feelings of self-efficacy

Self-efficacy enhancing conclusion



Determinants Action

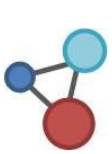




Action Planning

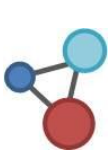
- Action Planning
 - Setting a behavioral goal combined with actions that are needed to reach and maintain the goal
 - planning and executing several specific actions facilitating successfully adoption and maintenance of a new health behavior (De Vries et al., 2013)
- Action planning
 - I will be physically active by engaging in running at least 30 minutes per day
- Preparatory planning
 - Making plans to prepare your new behavior
 - I will read about new activities that I can do every day
 - I will discuss with a colleague whether we can do lunchwalking
- Coping planning:
 - Making plans to cope with difficult situations
 - When it is raining.....
 - When it is raining I will do my lunch walk at the end of my work
 - When I feel tired I will.....
 - When I feel tired I will tell myself that I have made a commitment to be PA and will then do it

De Vries, H., Eggers, S.M. & Bolman, C. (2013). The role of action planning and plan enactment for smoking cessation. BMC Public Health, 13 (1), 393



Action Planning

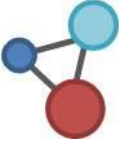
- Preparatory planning
 - Dear Luisa,
 - You indicated that you did not have any plans on how to prepare your quitting. Many people have found it useful to prepare themselves. Maybe you could think of some things that can help you to prepare your quitting. Below is a list from the plans that may be useful for you.
 - Could you indicate which ones you might find useful?
 - Talk with your doctor on how to best quit
 - Talk with your partner how he/she can help you to quit
 - Talk with your friends how they can help you to quit
 - Avoid places where people smoke
 - Learn about how to best say no
 - Read about how to best quit
 - Get pharmaceutical help such as nicotine gum or bupropion



Coping Planning

- Coping Planning
 - Dear Luisa,
 - You indicated that you find it difficult not to smoke when you feel stressed. There are more people like you. We have found that it helps to already prepare yourself on how to deal with difficult situations like this. We have found a couple of strategies that have been found to be useful. Please choose one or several of them.
 - To drink a glass of water
 - To go for a walk
 - To listen to music
 - To chat with friends
 - Maybe you have your own plans already, that is also good! If so, please make your plan below:
 - When I feel stressed I will not smoke a cigarette but I will.....

Effects of Computer Tailoring



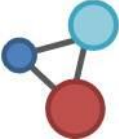
CT Smoking Cessation: Text or Video



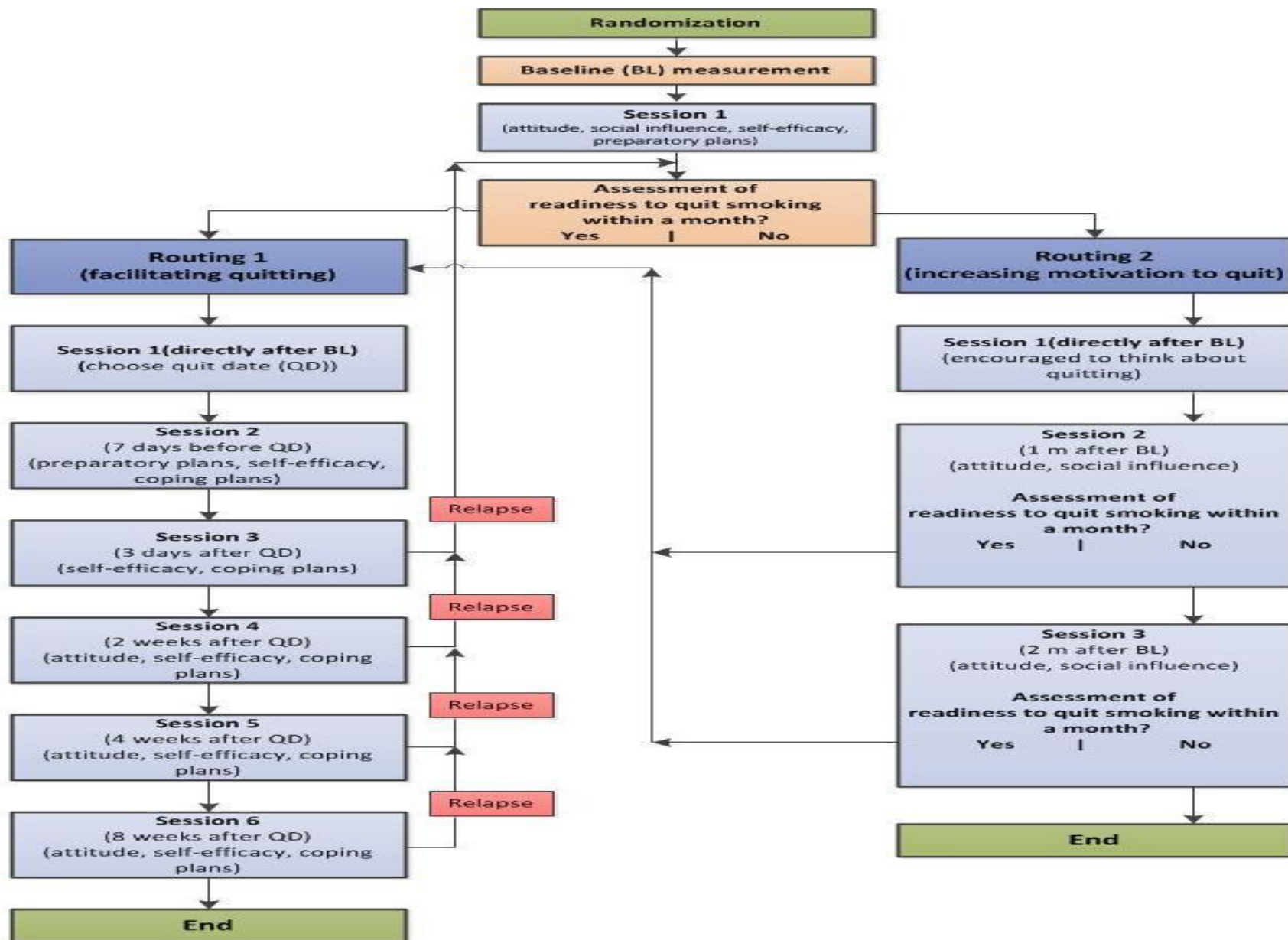
- Researchers:
 - Stanczyk, de Vries, Bolman, van Adrichem, Muris
- Goal:
 - To compare video messages with text messages on smoking cessation
- RCT:
 - 2106 smokers willing to quit within 6 months
 - **Control Condition (N=721):**
 - One general advice for smoking cessation
 - **Video Condition (N=670):**
 - Video tailored messages on smoking behavior, attitude, perceived social influence, perceived self-efficacy, action planning
 - **Text Condition (N=708):**
 - Text tailored messages on smoking behaviour, attitude, perceived social influence, perceived self-efficacy, action plans
 - Content of feedback messages was the same in both conditions

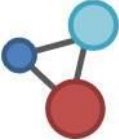


1. Stanczyk, N., Bolman, C., van Adrichem, M., Candel, M., Muris, J., & de Vries, H. (2014). Comparison of Text and Video Computer-Tailored Interventions for Smoking Cessation: Randomized Controlled Trial. *Journal of Medical Internet Research*, 16(3), e69.
2. Stanczyk NE, Smit ES, Schulz DN, de Vries H, Bolman C, Muris JWM, et al. (2014) An Economic Evaluation of a Video- and Text-Based Computer-Tailored Intervention for Smoking Cessation: A Cost-Effectiveness and Cost-Utility Analysis of a Randomized Controlled Trial. *PLoS ONE* 9(10): e110117.



CT Smoking Cessation: Text or Video

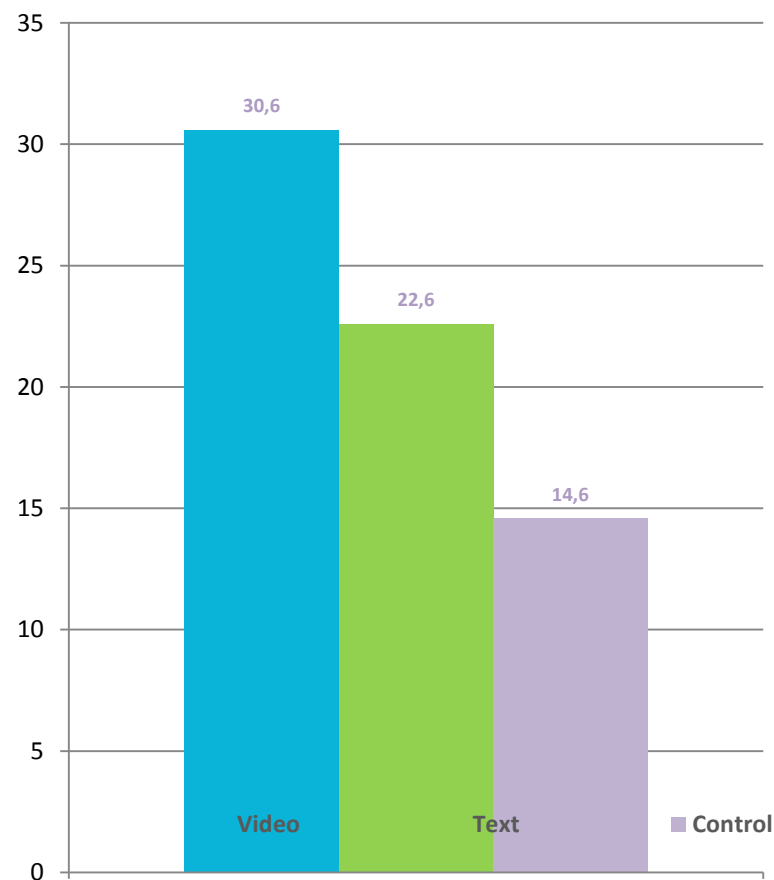




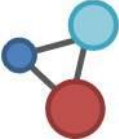
CT Smoking Cessation: Text or Video

- Results after 6 months:
- 7 day point prevalence abstinence
 - Video tailoring resulted in significantly more quitting than the text and control
 - Text tailoring also better than the control
 - Video tailoring most cost-effective
- No educational differences

7-day point prevalence abstinence 6 months



1. Stanczyk, N., Bolman, C., van Adrichem, M., Candel, M., Muris, J., & de Vries, H. (2014). Comparison of Text and Video Computer-Tailored Interventions for Smoking Cessation: Randomized Controlled Trial. *Journal of Medical Internet Research*, 16(3), e69.
2. Stanczyk NE, Smit ES, Schulz DN, de Vries H, Bolman C, Muris JWM, et al. (2014) An Economic Evaluation of a Video- and Text-Based Computer-Tailored Intervention for Smoking Cessation: A Cost-Effectiveness and Cost-Utility Analysis of a Randomized Controlled Trial. *PLoS ONE* 9(10): e110117.

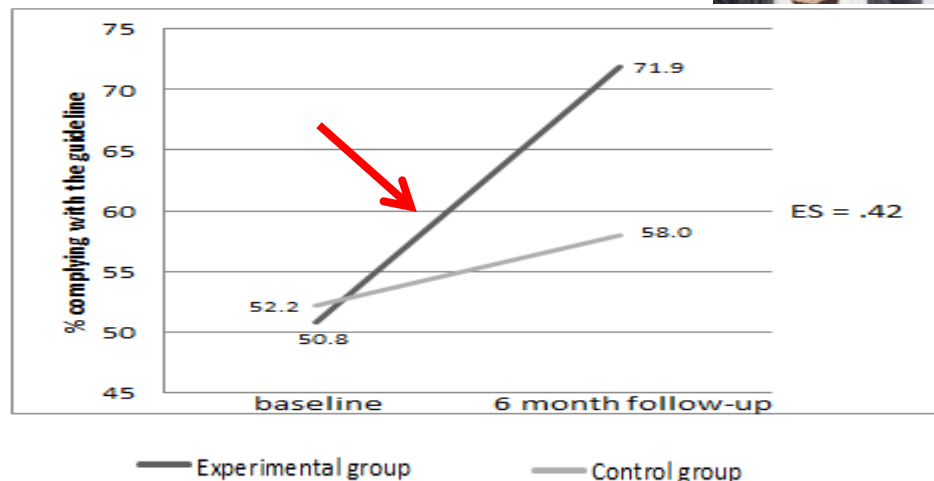


CT & Alcohol Consumption

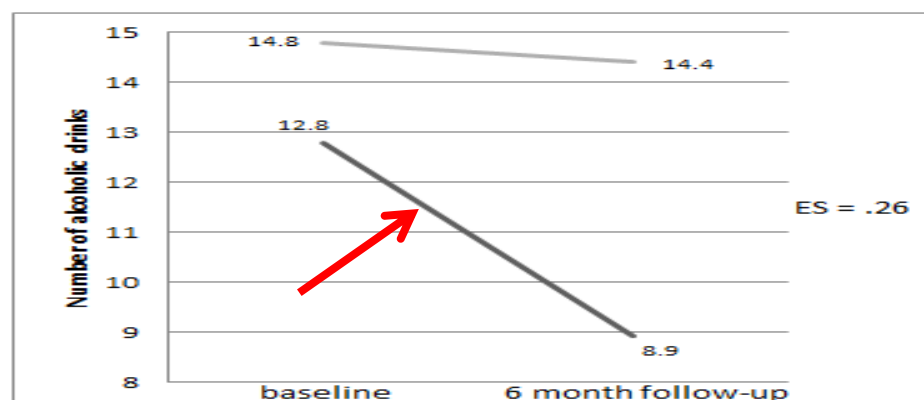


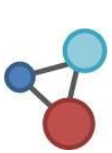
- Researchers:
 - Daniela Schulz; Stef Kremers; Dominique Reinwand, Astrid Jander, Math Candel, Hein de Vries
- Design
 - Control condition:
 - Only questionnaire
 - Experimental condition
 - 3 tailored feedback sessions
- Results
 - Web-based tailored feedback effective
 - Schulz et al., 2013, JMIR
 - No condition x education interaction

Compliance with Dutch norms



Number of glasses

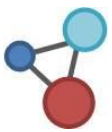




Binge drinking & Gamification



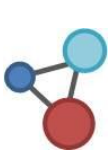
- Researchers
 - Astrid Jander, Liesbeth Mercken, Rik Crutzen, Math Candel, Hein de Vries
- Goal:
 - To prevent binge drinking in Dutch Adolescents
- Method:
 - Integration of Computer Tailored Technology in a game on binge drinking
 - I-Change Model
- RCT :
 - CT game vs control
 - 34 Dutch schools of either lower secondary education and vocational training or higher secondary education,
 - randomized into an experimental (N=1622) and a control condition (N=1027)
- Experimental group:
 - 3 games on most frequent drinking situations:
 - At home; at a party; in a pub
 - Feedback on behavior, attitude, self-efficacy, action plans
 - 2 booster sessions at home
 - Participants in the control condition only received the baseline questionnaire



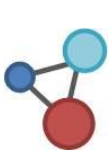
Gamification



Let's check Facebook first. Perhaps I will recall something



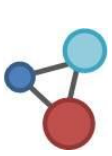
When I drink 4 or more glasses of alcohol I feel that I lose control



Results

- Response rate 31.1% (N=824)
 - schools dropped out
- Results:
 - Effective for adolescents 15-19 years (OR=2.53; $p=.01$)
 - A significant interaction effect between condition and age ($P=.08$)
 - Most effective for 15-16 year olds

Age	OR	p=	95% CI
Age 15	2.13	.03	1.10–4.12
Age 16	1.80	.07	0.96–3.38
Age 17	1.51	.22	0.78–2.92
Age 18	1.28	.52	0.61–2.65
Age 19	1.07	.87	0.46–2.50



Conclusions

- Personalization via computer tailoring
 - Co-creation
 - Attractive
 - Better processing of information
 - Better appreciation
 - Effective
 - Cost-effective
- Collaborative efforts are needed to further fine tune and implement these methods
 - Consortia
 - International collaboration and comparison of strategies

Support to Quit



Example of computer-tailoring

- Tobacco smoking leads to more than 5 million deaths
- Several Dutch computer-tailored interventions are effective
- Support-to-Quit (STQ), most recent program (text-based and video-based)
- Video: 20.2% quitters after 12 months and shown cost-effective [1, 2]

[1] Stanczyk, N. E., Smit, E. S., Schulz, D. N., de Vries, H., Bolman, C., Muris, J. W., & Evers, S. M. (2014). An economic evaluation of a video-and text-based computer-tailored intervention for smoking cessation: a cost-effectiveness and cost-utility analysis of a randomized controlled trial. *PloS one*, 9(10), e110117.

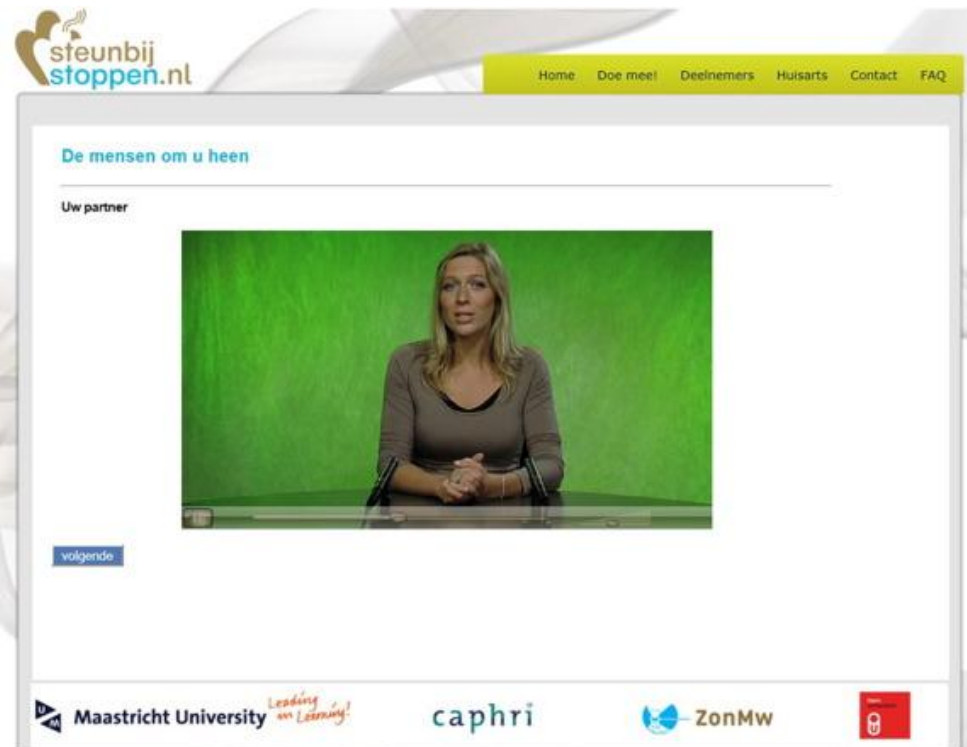
[2] Stanczyk, N. E., de Vries, H., Candel, M. J. J. M., Muris, J. W. M., & Bolman, C. A. W. (2016). Effectiveness of video-versus text-based computer-tailored smoking cessation interventions among smokers after one year. *Preventive medicine*, 82, 42-50.

Support-to-Quit

- Baseline questionnaire: smoking behavior, attitude, perceived social influence, perceived self-efficacy and several preparatory action plans
- Users receive tailored feedback on to effectively plan their quit date
- Personal data collected during the questionnaire is matched with feedback messages from a file, consisting of all possible feedback answers
- A software program (Tailorbuilder) combines the relevant feedback messages with the personal answers given in the questionnaire

Support-to-Quit

- At the end of the first session, users are asked to set a quit date within the following month
- Depending on users' readiness to quit smoking within the following month, they receive personalized feedback during multiple sessions



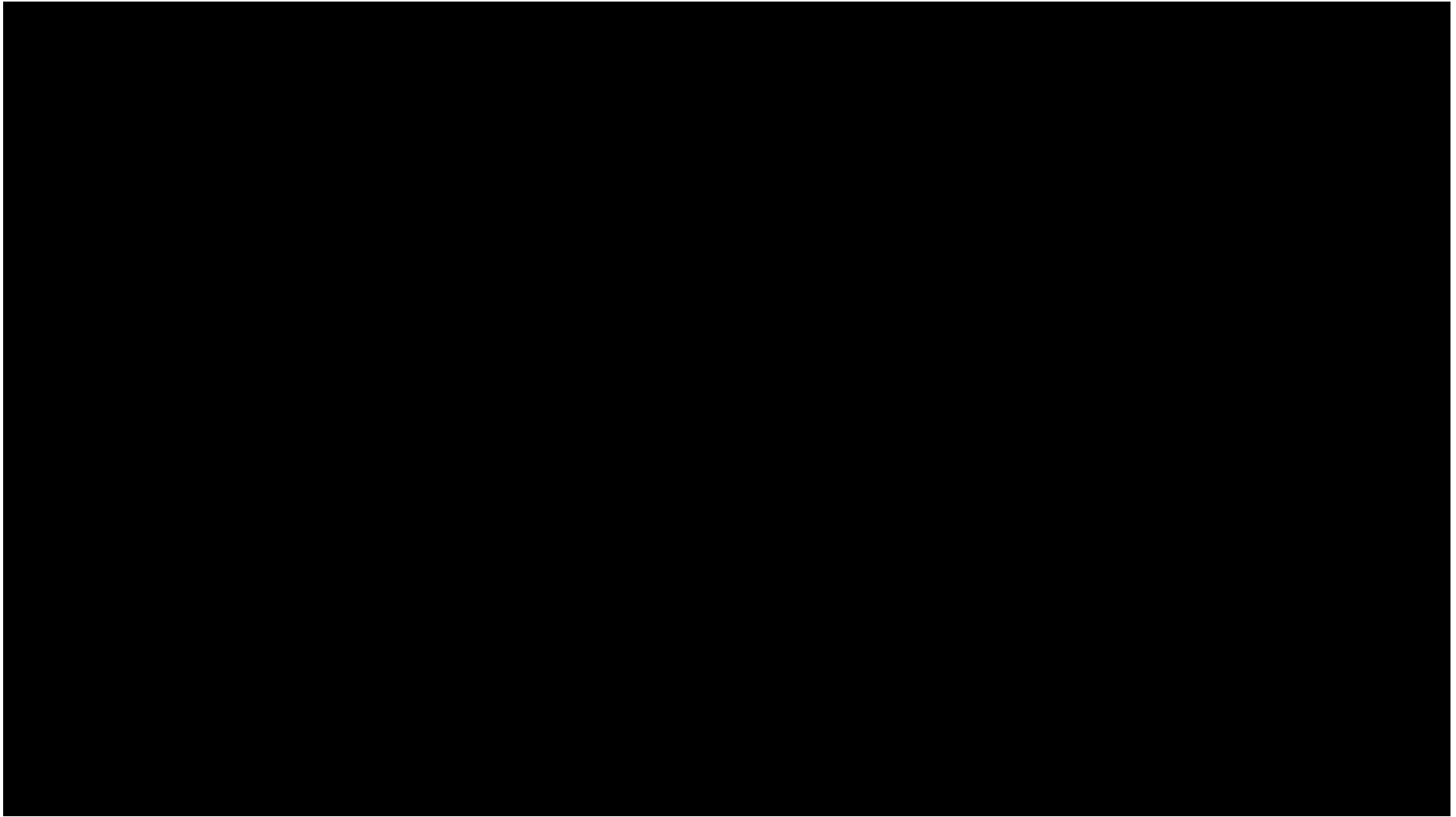
Example of question

Self-efficacy

- I have difficulties not to smoke when:
 - When I am stressed → no
 - When I am angry → no
 - When I feel down → yes
 - When someone offers me a cigarette → no
- Example (coping):
 - Did you make plans how not to smoke when feeling down?

No

Animated version



Usability Evaluation



Why?

- Many applications do not reach their full potential in terms of outcomes
- A critical factor for the uptake and retention of intervention users is a high quality user-centered design
- Usability evaluation is important to make interventions efficient, effective, and satisfying to use

How?

- Usability evaluation methods can in general terms be classified into [3]:
 - User-based methods:
Based on capturing and analyzing usage data from real end-users
 - Expert-based methods:
Performed by expert evaluators or designers based on a set of guidelines

[3] Jaspers, M. W. (2009). A comparison of usability methods for testing interactive health technologies: methodological aspects and empirical evidence. *International journal of medical informatics*, 78(5), 340-353.

Method 1: user-based

Thinking aloud [3]

- Thinking aloud as participants are performing a set of specified tasks (scenario)
- This enables observers to see first-hand the process of task completion
- Observers at such a test are asked to objectively take notes of everything that users say, without attempting to interpret their actions and words
- Test sessions are often audio- and video-recorded so that developers can go back and refer to what participants did and how they reacted
- Advantages, e.g.:
 - Immediately response from participants
 - observation of problems
- 5 to 8 users required

[3] Jaspers, M. W. (2009). A comparison of usability methods for testing interactive health technologies: methodological aspects and empirical evidence. *International journal of medical informatics*, 78(5), 340-353.



Method 1: user-based

Thinking aloud

Her cursor moved over the graph displaying the answer, but she didn't notice. She clicked on table view and understood how to get the information over time horizons.

4 No, partially

She went back to the home page and clicked on interventions. She tried to add an intervention. She is switching between the **pharmacotherapy** interventions and the behavioural support interventions and again switched off all the behavioural support interventions except for telephone support.

I intervened and explained that she needed to invest in the alternative package which is in the results section. She mentioned that it might be good to have the option to alter the current package in the intervention section.

She clicked on the plus button and realised it will take too slow. The help button didn't provide information. She assumed that she could add the value in the cell but the tool provided some errors at first. She eventually added the value herself but she thought it was difficult.

5

She clicked on the ICER button and interpreted the graph.

6

Page: 2 of 2

Calibri (Body) 11

File Home Insert Page Layout References Mailings Review View Developer

Clipboard Font Paragraph

Skype

Andrea Roze... 36:13

DATA REVIEW VIEW

Wap Tool Merge & Center Conditional Formatting Table Styles Insert Delete Format Cells Editing

EQUP1

> HOME > DEMOGRAFISCHE GEGEVENS > INTERVENTIES > RESULTATEN

Geselecteerde locatie: Nederland
Rookpopulatie: 4.133.204 (30,00%)

Valuta: € < Terug naar Menu

	Huidige Investering	Alternatieve Investering
Investering:	€ 121.490.234	€ 121.453.596 (-€ 36.638)
Bereik (rokers):	1.198.646	1.198.646
Succes (ex-rokers):	91.951	91.467 (-484)

Pas uw huidige investering aan:

Top-level interventies van stopoplossingen aan to...	Stopoplossingen, farmacotherapie, interventies	Gezondheidsbevorderende interventies
Status	Bereik	Totale Kosten
Specialist gedragsondersteuning: één-op-één	85.433	€ 19.461.024
Specialist gedragsondersteuning: telefonisch	42.715	€ 279.129
Telefonische ondersteuning pro-actief	4.157	€ 8.854
SMS-tekstberichten	21.358	€ 429.853
Gedrukt zelfhulp materiaal	42.715	€ 8.989.339

Doel: Grafische weergave IKER (per gewonnen QALY)

QALY's winst per 1.000 rokers

Extra kosten per 1.000 rokers

Tijdehorizon: 5 jaar

IKER (per gewonnen rokers geselecteerde doel) IKER (per gewonnen investering) IKER (per gewonnen QALY)

12:30 28-6-2015

Method 2: expert-based

Most used:

- Heuristic Evaluation

Benefits:

- Applicable early in the design life cycle –can be used with paper design, prototype or full system
- Based on simple methodologies – not expensive

Notes:

Evaluators should not be a member of design team

3-5 evaluators required

expertise of 2 kinds:

- usability expertise
- application expertise



Heuristic evaluation

- Small group of evaluators inspects the interface and compares its elements with a list of principles/heuristics
- Nielsen: 10 revised usability heuristics (e.g. Visibility of system status, User control and freedom, and recognition not recall) [3]
- Each evaluator inspects the interface independently
- Output is a list of usability problems explained in terms of the guidelines that were violated

Heuristic evaluation

Nielsen: Revised 10 Usability Heuristics

Visibility of system status

Are there any incidents where the program is unresponsive or slow?

Match between system and the real world

Are there any strange words/sentences used in the program?

User control and freedom

Are there any instances where important changes cannot be easily undone?

Consistency

Are there any inconsistencies concerning language use or functionality?

Error prevention

Are there any instances where you made or could make mistakes?

Recognition not recall

Are there any pages where the content or structure is unclear or insufficiently explained?

Flexibility and efficiency

Are there any frequently used functionalities that are not accessible fast enough?

Aesthetic and minimalist design

Are there any instances in which the program offers too much information?

Help users diagnose and recover from errors

Are there any error alerts which were not clear or which did not identify the problem correctly or did not provide a solution?

Help and documentation

Is there enough help or documentation available?

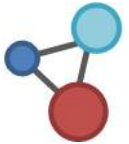
Questionnaires

Aspects asked in questionnaires, e.g.:

- Efficiency (assessing information)
- Effectiveness (value of information)
- Trust
- Relevance
- Layout
- Understanding
- Completeness
- Intention to revisit (reuse)
- Recommended to other
- Enjoyment

THANKS FOR YOUR ATTENTION
OBRIGADO PELA SUA ATENÇÃO

Training developing tailored messages



1. Goal of the training (5 minutes)

To become familiar with principles of developing tailored messages

(To become familiar with principles of usability testing)

We will work in small groups of 4-6 persons.

2. Group creation and topic selection (10 minutes)

Introduce yourself briefly (5 min)

Please select a topic and an health behavior for which you want to make a tailored dHealth program (5 min)

(e.g. moderate alcohol consumption, binge drinking, drug use, smoking, etc..).

3. Make two personalized messages (20 minutes) about:

Intention (yes/no)

One message for a person with a high intention to engage in the healthy behavior

One messages for a person with a low intention to engage in the healthy behavior

Attitude Pro (Yes/no)

Select which pro of the behavior you want to discuss

Make the message for a person saying Yes to this pro

Make a message for a person saying No to this pro

Attitude Con (Yes/no)

Self-efficacy (High/Low)

Action Plan (Yes/No)

Coping Plan (Yes/No)

-> So for each factor: 2 messages:

One for one who filled out Yes

One for one who filled out No

4. Make two groups:

Group 1 will make the intention and attitude messages (6 messages)

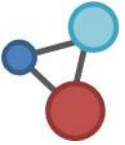
Group 2 will make the self-efficacy and action and coping plan messages (6 messages)

Make the messages on a ppt ready for presentation

5. Usability testing (if you have time)

Think of a plan on how you want to assess the usability of your mHealth program and the acceptability of these messages

6. Presentation by 2 groups (20 minutes)



Group presentations

...

Future training

**Summer Course Health Communication & Health Promotion
Maastricht University, The Netherlands**

July 2-6, 2018

Health Communication and Health Promotion: Theory and Practice

Email: hein.devries@maastrichtuniversity.nl

Web: <https://www.maastricht-university.eu/hein.devries/>



Thank you!



www.twist-train.eu



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